



**Mastil Energy Technology,CORP – Chief Executive– Atlantic Beach, Florida
(32233) Job Code: EOO**

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About the Company:

Our company is involved in the manufacturing and sale of our electrical system of energy savers, using quantum generators that absorb CO₂, in accordance with the laws of Florida that promote the use of non-polluting energies for the environment. Too our approach is based on the development of biometric high security integration, applications and develop specialized solutions for banks, hotels, hospitals, environmental control and residential housing.

We are specialists in the development of software and hardware with IOT (Internet of Things) focused towards the security area, through the automation of industrial processes and the control of personnel with the use of intelligent devices and robots developed by our human management team. Our work methodology (AGILE) focuses on satisfying the needs of clients, providing innovative services and having differentiating services to improve the quality of life of people and make their lives easier and more pleasant.

Position Overview:

The Chief Executive, determine and formulate policies and provide overall direction of our companies within guidelines set up by our board of directors. He planing, directy and coordinate operational activities of management with the help of our executives and staff managers. He direct or coordinate our organization's financial or budget activities to fund operations and maximize our investments and increase efficiency. Appoint department heads or managers and assign or delegate responsibilities to them. He/she analyze operations to evaluate performance of our company and its staff in meeting objectives and determine areas of potential cost reduction, technology 's program improvement, or change our technology's sale policies. Direct, plan, or implement policies, objectives, or activities of our businesses to ensure continuing operations, to maximize returns on investments and increase productivity. He/she prepare the budgets for approval, including those for funding and implementation of programs.operational understanding of their businesses to better envision, develop, vet and facilitate the adoption and planning of the Company's long-term, strategic direction. The VP Strategy & Corporate Development will also play an integral role in identifying, vetting, linking-to-the-strategy and leading activities on behalf of the businesses.

He/she will lead the strategy development process which will include facilitation of the strategy discussions with the executive and senior management teams and with the Board of Directors and will support a structured strategic planning process.

He/she will translate that strategy to a set of actions including objectives will conduct studies to identify relevant acquisition targets; engage targets in negotiations and transaction structuring; develop strategic presentations and financial valuation models for target companies. He/she manage transactions, including coordinating due diligence and maintaining effective communication with business group leaders. He/she will also engage with operational management to develop the initial integration plan. Additionally, he/she will be help provide analyses and growth strategies to individual business groups and divisions within our portfolio of businesses.

The Chief Executive will also be responsible for managing the external venture investments and

portfolio.

Responsibilities include but not limited to:

General Responsibilities:

The role requires interaction with managers and staff at all levels of the organization and candidates must be comfortable leading discussions with the CEO with direct reports, the Executive Chair and the Board of Directors. He/she must have the ability to influence within a matrixed organization and work with and develop relationships with team members from all corners of the organization to ensure goals are achieved and consensus gained. The role requires the ability to work on multiple work streams and manage projects while providing clear thinking and hands-on guidance to cross-functional team members.

The ideal candidate will be a structured and analytical thinker; a self-starter and have a high level of personal effectiveness; be able to interact with a wide range of internal clients and partner functions and have interest in our end markets.

Corporate Strategy Responsibilities:

Too he/she will work closely with senior business leaders, lead, develop and implement enterprise-wide strategic planning with a focus on sustainability in growing with USS Energy Department that have interest on our projects. This would be drive shareholder value through identifying and prioritizing potential business opportunities and evaluating potential partnerships and/or activities. Collaborate with business group leadership to ensure their strategies correlate with the overall corporate strategy.

Guiding end-to-end strategy development adjusting existing strategies based on changes in the competitive environment.

Lead cross-functional teams to identify, evaluate and execute critical strategic priorities and action against these priorities through strategic long-range business planning and performance management.

Establish rigorous, disciplined and systematic processes to track, monitor and communicate projects.

Develop and implement solutions that meet the needs of the newly transformed business supporting operational integration beyond acquisition.

Environmental Scanning/Monitoring Responsibilities:

Monitor, track and interpret industry, competitive and innovate trends that can impact our company by analyzing competitive intelligence from sources across the groups and translate it to meaningful implications towards risk management.

Special Functions

Design, monitoring, administration of resources and evaluation of programs for dismiss the pollution of Environment and start our technology projects with focus to Quantum Energy in order to be sustainability and have economic development.

Advising to Directive Staff in the design and development of commercial business and financial are through presentation tools using the "canvas" method.

View status on water contaminant's projects and waste water project for send alerts to Florida's Environment Protection Services.

Take part in the technical committees of approval of the project of generation of quantum energy for the environment, which was presented by the company to the Secretary of Energy of the United States. Audit all directive commitee's technical for complimish functions personnel selection, management and control. Perform tutorials to Directive Staff in the areas of leadership, introduction to administration, administrative foundations, mathematical logic, macroeconomics, administrative processes and good business management practices.

Day to Day Functions

Audit good management and performance of Directive personnel of the company for development of the different projects.

Verify the USS government permits to carry our out projects.

Be a watcher montly on the tax's payment, revenue and national's tax joint with the expenditure of the operations budget.

Update and Socialized the goals of our company with our workers.

Identify and controller our internal vulnerable with our near competitors in energy sector according to the market movements of our competitors and strengthening our structure to be able to resist these impacts.

Take our alerts's action received from our external consulting's service from our bad practices on management, external customer service, systems, applications management, organization, planning and quality control and our bad practices on company at human level for not fulfilling, through work welfare our programs internal and external customer service.

Encourage productivity through the achievement of corporate objectives de our company.

Read to all workers technology news and update theses informations goods to our Directors Staff

Month to Month Functions

Increased or adjustment the financial resources of the company.

Update and Contributed with the "good will", brands and patents of the company.

Encouraged, through motivation programs, the fulfillment of the goals.

Attend meetings the general direction in the development of new projects and contribute to the improvement of the quality of these. Make grades and reports.

Project the image of quality, development of ingenuity and creativity

Select and recruit Directive Personnel for our factory and manage it and organize for the development of the different projects of the company.

Review our politics on Marketing, Publishing and Adversting development with our Directive staff.

Cross-Company Interaction Responsibilities:

Work jointly making presentations to the leadership team, the Board of Directors and key external resources on strategic matters pertaining to corporate strategy.

Incite discussions and debate across the organization on key strategic issues to generating creative ideas and opportunities.

Requirements/ Qualifications:

- ◆ MAGISTER IN RURAL DEVELOPMENT
- ◆ SPECIALIST IN EDUCATIONAL MANAGEMENT
- ◆ BUSINESS ADMINISTRATOR
- ◆ TECHNOLOGIST IN COMMERCIAL AND BUSINESS MANAGEMENT
- ◆ PROFESSIONAL TECHNICIAN IN ACCOUNTING AND FINANCIAL MANAGEMENT
- ◆ Minimum of 2 years' direct experience in corporate strategic development, business development, strategic planning, investor relations, finance or related fields
- ◆ Demonstrated experience working in a fast-paced environment where results matter
- ◆ Well-grounded in pragmatic approaches to negotiation and in structuring of deals
- ◆ Highly-developed communication skills with the ability to present to varied stakeholders
- ◆ Ability to lead cross-functional teams and to provide expert, project management support
- ◆ Demonstrated ability to complete quantitative and qualitative analysis and financial models
- ◆ Intermediate to advanced skills in Microsoft Excel and Power Point
- ◆ Ability to identify and successfully navigate obstacles and handle multiple work streams

under tight time constraints.